

## **BUSINESS ADMINISTRATION MAJOR**

_____	BS 414 Supply Chain Management (BS201, BS202)	3	
_____	BS 415 Sales Management (BS201, BS202)	3	<u>BUS 161A EFFECTIVE SELLING</u>
_____	ES 311 Intermediate Microeconomics	3	

PLUS choose one of the following:

_____	BS 483 Marketing Strategy (BS202, junior status)	3	
_____	BS 442 Cases in International Business (BS201, 202, )	3	

**HUMAN RESOURCES CONCENTRATION (15 Credits Total)**

Complete five of the following:

_____	BS 321 Industrial Psychology	3	
_____	BS 340 Public Administration	3	
_____	BS 355 Organizational Behavior (BS201 or PG100)	3	<u>BUS222 FUNDAMENTALS OF ORGANIZATIONAL</u>
_____	BS 356 Organizational Leadership (BS201 or PG100)	3	
_____	BS 362 Negotiations	3	
_____	BS 372 Training and Development (BS201)	3	
_____	BS 410 Human Resource Management (BS201)	3	
_____	BS 496 Human Resource Practicum	3	

**International Business (15 credits)**

_____	BS456 Cases in International Business	3.0	
Choose four (4) courses from the following:			
_____	BS313 International Business	3.0	<u>BUS 200 INTERNATIONAL BUSINESS</u>
_____	BS315 Culture in International Business	3.0	
_____	BS316 International Marketing	3.0	
_____	BS397 Field Experience in International/Global Business (min. 3 credits)	3 or more	
_____	BS455 International Finance	3.0	
_____	BS490 Study Away Business Experience	3.0	
_____	ES342 International Economics	3.0	

Please Note: Aquinas College reserves the right to change, modify or amend the above-stated requirements and/or courses in its sole discretion and without prior notice.

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